

# Oxygen

International Exhibition Services



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# Exhibition stand specialists

## On time, on brand, on budget

We design, produce and install custom-made exhibition stands all over the world. Specialists in the Aerospace, Automotive, Defence, Healthcare, IT, Security and Superyacht sectors. Our clients regularly exhibit at the Monaco Yacht Show, LYJAPCS, Ebace, Helitech and DSEI.

We are a full service contractor, renowned for our fresh approach founded on innovative design and strong communication.

At Oxygen we take the time to understand your business. Our experienced project managers forge a close relationship with every client, ensuring the whole process is stress-free. Whilst our talented in-house production team work meticulously to bring each brief alive. Detail is everything and only by working together can we create a unique stand that is the envy of all other exhibitors.

Our detailed project management means we are unrivaled in our industry in reliability and attention to detail

# The leading UK supplier of exhibition stands at The Monaco Boat Show





## International exhibition services

# Premium quality, comprehensive & bespoke

## Specialists Industries:

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- Aerospace
- Automotive
- Aviation
- Defence
- Education
- Healthcare
- IT
- Marine
- Pharmaceuticals
- Security

## Exhibition locations:

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- Canada
- Germany
- Italy
- Kazakhstan
- Principality of Monaco
- The Netherlands
- Russia
- Singapore
- South Africa
- Switzerland
- UAE
- UK, USA... and many more

**Oxygen**

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# A brief look at our service structure

High quality, comprehensive & bespoke



# Our services explained



## Design

The stand itself is paramount to your success. Whether a lightweight modular system or a more complex custom-built design, we'll create a showstopper that reflects your brand.



## Production

Built in our very own workshop, we'll take care of everything from the main structure to the cabinetry and flooring, ensuring compliance with the latest regulations.



## Shipping

Being late is not an option – the show will open whether your stand is ready or not! We'll safely transport your display to its destination, allowing ample time to set up.



## Installation

Our dedicated team will carefully install and dismantle your display, providing the event organiser with all the necessary paperwork and certifications.



## Management

Planning is time consuming and an ill-prepared stand could damage your image. We'll arrange everything from flooring and plumbing to lighting and refreshments, ensuring that all your needs are catered for.

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**Why choose us?**

The pursuit of excellence

Passionate flexible and committed

Beauty combined with practicality

# World class innovation



"I am writing to express my sincere thanks to you regarding your commitment to last week's culinary Olympics. I cannot thank you enough for your patience and understanding. It has taken many additional hours of your time and dedication to perfect the set-up."

**Mark Hill - House of Commons (The Culinary Olympics)**

# From concept to reality



Hadid International Services

# Working with Vector Aerospace

An example of an existing long-term relationship covering 6 international shows...



VECTOR  
AEROSPACE

## Our Vision

"TO SET THE STANDARD OF CUSTOMER SERVICE"

We deliver on our promise and strive to be the benchmark against which MRO businesses are measured. Our goal is to set the standard of customer service, continuously challenging ourselves to raise the bar.

## Our Mission

To meet the evolving MRO needs of civil and military aircraft operators worldwide by setting the standard in terms of service quality, responsiveness, innovation and value for money.

## Our Values

INTEGRITY - We keep our word  
RESPECT - Everyone is important  
INNOVATION - Finding new ways to always do better  
DIVERSITY - Striving to be the best in everything we do  
TEAMWORK - Working together

VECTOR  
AEROSPACE

"Thank you for the excellent service provided at the Helitech trade show in London. The quality of the stand design and build again brought extremely complimentary comments from those attending. In our industry quality is a massive selling point and making a good impression on current and potential customers certainly helps justify our attendance at these shows. If you could please pass on our thanks to all your team it would be greatly appreciated.  
**Ken Doig, Marketing and Comms Manager**

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An example of an existing long-term relationship covering 6 international shows



**Ebace**, Geneva, Switzerland, 2015.  
Size 9m x 6m, circa £35k



**Helitech**, Excel, London, 2015.  
Size 9m x 6m, circa £25k



**AP&M**, Olympia, London, 2016,  
Size 3m x 3m, circa £7k



**Ebace**, Geneva, Switzerland, 2016.  
Size 9m x 6m, circa £35k



**Helitech**, Rai, Amsterdam, 2016.  
Size 9m x 6m, circa £35k



**AAD**, Johannesburg, South Africa 2016.  
Size 9m x 6m, circa £25k

# Finding solutions



## Frequently asked questions

**Q: Do you design in-house?**

**A:** Yes. We design the majority of our clients' stands but are also happy to work to pre-existing or third party designs, if you prefer.

**Q: Do you supply stands on a 'hire only' basis?**

**A:** Yes. We keep a stock of modular components that can be used for various different stand sizes and spaces.

**Q: Do you supply lighting?**

**A:** Yes. We can supply a wide range of lighting on either a hire or sale basis.

**Q: Do you supply graphics?**

**A:** Yes. We can arrange for all Graphic Design, Moving Image and Print to be undertaken. Anything from simple logos to complex wall art. Using the latest printing technology, we ensure colours are vibrant and clear.

**Q: Do you offer storage?**

**A:** Yes. If you wish to take your stand to multiple shows, we can offer storage that's secure, safe and dry.

**Q: What other services do you provide?**

**A:** Our aim is to make it as easy as possible for you. We can deal with every aspect of your stand, including the breakdown, paperwork and organise supplies including refreshments.

# An example of finding solutions

**Client:** Blohm + Voss

**Industry:** Ship & SuperYacht Construction

**Show:** London Yacht, Jet & Prestige Car Show

**Date:** April 2015 & 2016

**Stand:** 8m x 3m

## Client Objective

To develop contacts with customers of high-net-worth or their agents in the City of London, presenting a crisp, high quality display of the Blohm + Voss brand.

## The Challenge

The location presented the biggest challenge. Old Billingsgate Market is situated in the heart of the city on the River Thames. Access to the venue is incredibly difficult - there is no off-street parking and no loading bays - yet we needed to bring in a 40 foot truck!

## Our Solution

In terms of design, we maximised the use of space and ensured that every single detail added value to the display at minimal cost.

Regarding access, we liaised with the local authority, Transport for London, to pre-arrange a special license. In the end, we were the only exhibition contractor to be allowed a truck of that size.

"The exhibition business can be a minefield. There are dozens of stand contractors but very few who have got their act together and tick all the boxes: good design, solid construction, quality materials, attention to detail, meeting deadlines, on-site support and competitive prices. After 20 years of working with a multitude of stand-builders, I have no hesitation in recommending Oxygen. They can be relied on to deliver a good job at a fair price."

**Patrick Coote, Managing Director, Monaco  
Blohm+Voss GmbH**





**Working worldwide,  
based in Sussex**

## **Company information**

**Directors:** Jeremy and Victoria Doe

**Production Manager:** Tristan Crossley

**Project Manager:** Jeremy Britton

**Installation Team Leaders:** Michael Clack  
Tom Kyte

### **How it began...**

Oxygen exhibitions was established over 14 years ago by Jeremy Doe following a previously successful ten years working in the exhibition industry.

### **Location...**

Based 4 miles north of Chichester the Oxygen operation benefits from good lines of communication. Oxygen production facility is of course only a short 10 minutes by car from Chichester in West Sussex, making it easy for clients to arrange site visits to check on progress or inspect/recover display products from storage.

### **Main strength...**

We have a proven track record in the management and production of major displays with experience gained working alongside government affiliated organisations as well as large corporations.



“Our respected client base includes royal warrant holders, government organisations and global brands. They choose to come back to us year after year because our stands bring them so much success. Never complacent, we constantly strive to do better, inspiring our clients with fresh ideas and perfecting every aspect of our service.”

**Jeremy Doe (Director)**

A wide-angle, high-altitude photograph of a majestic mountain range. The peaks are rugged and covered in patches of snow and ice. The sky is a clear, deep blue. The overall scene conveys a sense of grandeur and high achievement.

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